

Executive Consultant Biography

Dan Eisenman

Dan is an experienced leadership and team advisor, coach, facilitator and consultant. He specializes in leader and team development, focusing on the impact of communication and influence tied to thinking strategically and systemically. These elements form the core of a leader's long term capabilities. The focus is on a leader thinking critically to produce results.



Dan's executive coaching sweet spots are helping leaders with large and smaller scale change management, team effectiveness, influence strategies and communication (whether in meetings or face to face with individuals). Key coaching skills: Leadership dyads, building high producing teams and new to role assignments.

Representative past/present coaching assignments include:

- Transportation and Facilities Executives, Managers and Supervisors
- Senior Executive, Project Management Company
- Junior & Senior Leaders – Government & Higher Education
- SVP, Medical Staff, Top 100 Hospital
- Eight Chief Medical Officers, various Medical Groups
- Over 40 Medical Division Chiefs
- AVPs & Directors, Inpatient & Outpatient Services
- CEO, Major Southwest Hospital
- Three CEOs, Regional Hospitals
- Executive Team, Regional Hospital
- COO, CNOs, Major Midwest Hospital Systems
- Chief Quality Officer, Major National Healthcare Initiative
- Division Executives, Top US Insurer
- Advisory Board & Officers, Behavioral Health Organization

BUSINESS and ORGANIZATIONAL LEADERSHIP EXPERIENCE

Dan has over 30 years of leadership and training experience in healthcare, the military, retail, and insurance industries. For 14 years Dan has aided physicians and staff in various environments and healthcare administration in hospital and clinical environments, centering on leadership skill and effective interpersonal communication. With leadership experience as a military officer and as a retail manager, along with 15 years in the insurance industry, he has a broad perspective.

Dan is a Certified Performance Improvement consultant with extensive experience building high producing teams. He is certified as a Leadership Coach as well as Team Coach and works with leaders at all levels. He has been a guest speaker with the Northwest Communication Association and has spoken twice at ATD International Expos.

Dan has operated as a physician and executive coach for CHI (now Common Spirit), HCA, CTI (Center for Transformation and Innovation), NLN, Blue Tiger Leadership™, and as a performance coach for the University of Washington Foster School of Business Center for Leadership and Strategic Thinking. He is now the Executive Director of Equalus, an Executive advisory firm based in the Greater Seattle area..

INDUSTRY COACHING EXPERIENCE

- ❖ Healthcare
- ❖ Business and Retail
- ❖ Insurance and Legal
- ❖ Performing Arts
- ❖ Government
- ❖ Higher Education

FUNCTIONAL COACHING EXPERIENCE

Physician Leaders	Human Resource Development	Operations & Training
Executive Administration	Clinical Leadership	Health Insurance
Chief Executives	Government Leadership	Project Management
Boards of Directors	University System Leadership	Local Government

LEADER LEVELS

Supervisor to President

ASSESSMENT & CERTIFICATIONS

- Hogan Assessments
- Harrison Innerview™
- DiSC™
- EQi 2.0 & 360
- 5 Behaviors of Cohesive Teams
- Crucial Conversations®
- Human Performance Improvement (HPI)™
- EMCC Team Coaching
- Myers-Briggs Type Indicator™ I & II
- MSCEIT®
- Kepner-Tregoe PSDM™
- Systemation Project Mgt

EDUCATION

MA, Management - Leader Performance Improvement
 City University of Seattle

BA, Speech Communication
 Montana State University

AIC

Insurance Institute of America

LANGUAGES

English